



TO: Whom it May Concern

This spring Forsgate Country Club lost potable hot water storage capacity and was threatened with the likelihood of losing business as a result. Thankfully **Alexander Plumbing, Heating & Air Conditioning** was able to rescue us from calamity by proposing and ultimately executing a solution.

The solution included the instillation of a tank less hot water heating system by **Navien**. The **Navien Condensing Water Heater** not only resolved our hot water storage problem but delivered potable hot water more efficiently than our previous system, primarily because there was no longer a need to keep a reservoir of hot water on hand to meet potential demand.

In addition to eliminating our unreliable holding tank we also began enjoying substantial savings in utility expenses. In fact the property has enjoyed a savings of over an amazing \$50,000 in only nine months. The new hot water system saves our building an unbelievable 75% of our annual natural gas budget and is more than \$54,000 less than last year.

I highly recommend to anyone that if they have an opportunity to switch from the old outdated technology of hot water heating to a tank less system that they do so immediately. Your investment will be recouped within one to two years at the most and your bottom line will thank you.

Additionally, if you want a high quality proven brand with national sales support go with **Navien**. If you want in installed right by experts, go with **Alexander plumbing**.

Sincerely,

Det Williams
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